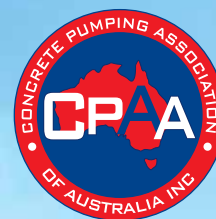


MEMBERSHIP INFORMATION



The Concrete Pumping Association of Australia (CPAA) is the national body representing the interests of the concrete pumping industry which contributes more than \$1.5 billion to the Australian construction economy.

The CPAA aim is to provide a strong, unified and respected voice for the invested \$3.5 billion in the concrete pumping industry, whilst working to improve the professionalism, safety, standards and performance of the industry it represents, including the 12,000 people employed.

Our mission is to improve the standing of the industry by informing and educating our members through the provision of valuable advice as well as relevant products and services. An important role of the CPAA is to represent the concrete pumping industry to Australian governments and other stakeholders to ensure the best outcomes for members in terms of the sustainability of the industry and the safety of employees.

This membership information document highlights the different membership categories available and membership fees that members are entitled to receive, with all benefits listed in the Membership Benefits Table on page 3.

CONCRETE PUMPING CONTRACTOR

Is a company registered to trade in Australia who owns or leases concrete pumping equipment for the purpose of placing concrete. Concrete Pumping Contractors are full members and have voting rights. Eligible membership categories are: Small, Medium and Large.

\$385
- OR -
\$34.99 AUD / MONTH

SMALL PUMP OPERATOR

Pumpers with less than 5 pumps

More than 60% of the industry operate less than 5 pumps. The small membership fee investment is 'great value' for the benefits highlighted in the Membership Benefits Table.

\$580
- OR -
\$52.99 AUD / MONTH

MEDIUM PUMP OPERATOR

Pumpers with 5 to 10 pumps

Medium pump operators make up 30% of the industry. Pumpers in this category are actively involved in CPAA activities. Benefits for this category are listed in the Membership Benefits Table.

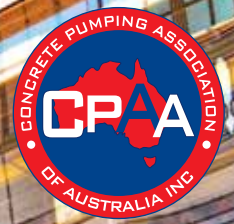
\$750
- OR -
\$78.99 AUD / MONTH

LARGE PUMP OPERATOR

Pumpers with more than 10 pumps

Large pump operators represent only 10% of the industry membership, however these companies account for over 60% of the industry revenues. This membership category provides significant benefits for these larger operators to capitalize on CPAA's position and standing as the peak industry body to represent concrete pumpers in Australia.





PUMP INSPECTORS & OPERATOR TRAINERS

\$580
- OR -
\$52.99 AUD / MONTH

Is a company registered to trade in Australia who has acceptable qualifications to inspect and assess the condition of a concrete pump and report to the owner the recommended repairs required to comply with all the Safety Standards and Regulations or has the qualifications to carry out concrete pump operator training and assessment in preparation for operator certification. This full member has the same voting rights as Concrete Pumping Contractors.

SUPPLIERS OF EQUIPMENT & SERVICES

\$1200
- OR -
\$110.99 AUD / MONTH

Is a company who provides services to the concrete pumping industry in any form. e.g. Concrete mix, insurance, finance, raw materials, tyres, advertising, management advisers etc. As an associate member, this class does not have voting rights. Concrete Pumpers are important buyers of products and services of this membership category. We provide these members with a 'low cost, effective and targeted' method to promote their products and services to our 1,300+ membership database.

LINE PUMP MANUFACTURERS

\$1500
- OR -
\$137.99 AUD / MONTH

Is a company registered to trade in Australia who manufactures, distributes or markets concrete pumping line equipment for the purpose of placing concrete. As a full member, manufacturers have full voting rights. The membership investment for line pump manufactures and importers includes an extensive bundle of benefits and extras. Enables the CPAA to engage with legislators to change codes and standards whilst also promoting pumps and businesses nation wide.

BOOM/SATELLITE PUMP MANUFACTURERS

\$3500
- OR -
\$320.99 AUD / MONTH

Is a company registered to trade in Australia who manufactures, distributes or markets concrete pumping boom/satellite equipment for the purpose of placing concrete. As a full member, manufacturers have full voting rights. As one of the major equipment suppliers to our industry, this membership category underpins the future of our industry. Benefiting from an effective industry body advocating, and promoting the members it represents.

All prices shown reflect the cost of one year of membership with the Concrete Pumping Association of Australia.



MEMBERSHIP BENEFITS & CLASSIFICATIONS

PRICE		\$385	\$580	\$750	\$1500	\$3500	\$580	\$1200
CATEGORY		PUMP OPERATOR	PUMP OPERATOR	PUMP OPERATOR	DISTRIBUTORS/ MANUFACTURERS (PUMPS)	DISTRIBUTORS/ MANUFACTURERS (PUMPS)	INSPECTOR	SUPPLIERS
↓ Benefits	Criteria →	Small (< 6 pumps)	Med (6-10 pumps)	Lrg (>10 pumps)	Line Pumps	Pump/Satellite Boom	Inspectors & Trainers	Equipment & Services
1. Number of representatives to receive information circulars		1	2	3	3	4	1	1
2. Number of voting rights w/rights at AGM		1	1	1	1	1	-	-
3. Access to Nominate to National Management Committee		✓	✓	✓	✓	✓	✓	-
4. Access to Nominate to President		✓	✓	✓	-	-	-	-
5. Number of copies of 'Concrete Pumpers Annual Magazine'		1	2	3	20	30	1	10
6. Discounts on all products - logbooks, Safety Stickers and Safety Manuals		20%	20%	20%	30%	30%	25%	25%
7. Discounts on sponsorship and exhibition with National Biennial Expo		✓	✓	✓	✓	✓	✓	✓
8. Discounts on training and education products/courses		✓	✓	✓	✓	✓	✓	✓
9. Free attendance to National Biennial Expo		✓	✓	✓	✓	✓	✓	✓
10. Use of Association logo on company promotional material		✓	✓	✓	✓	✓	✓	✓
11. Listing & referrals Membership Database online		✓	✓	✓	✓	✓	✓	✓
12. Recognition in Annual Magazine		✓	✓	✓	✓	✓	✓	✓
13. Complimentary 'The Pump Line' circulars		✓	✓	✓	✓	✓	✓	✓
14. Complimentary safety alerts		✓	✓	✓	✓	✓	✓	✓
15. Complimentary links from Association website (dynamic links)		✓	✓	✓	✓	✓	✓	✓
16. Joint social media post with CPAA		-	-	-	✓	✓	-	-
17. Free half page editorial in Annual Magazine		-	-	-	-	✓	-	-
18. Complimentary 'The Pump Line' feature article		-	-	-	✓	✓	-	-
19. Complimentary 'The Pump Line' sponsorship (1 year)		Discount	Discount	Discount	✓	✓	Discount	Discount
20. Access to Advocacy, Industry advice and Technical reports		✓	✓	✓	✓	✓	✓	✓
21. Increased professional credibility		✓	✓	✓	✓	✓	✓	✓
22. Printed CPAA Member Package, certificate and stickers		✓	✓	✓	✓	✓	✓	✓
23. Complimentary CPAA Cap and Polo Shirt		-	-	-	✓	✓	-	-

